

Mount Buffalo Chalet Café

EOI Application

**EOI Application Submission**

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| **Applicant Information** |
| **Name of Applicant** |  |
| **Business Type (i.e. sole trader)** |  |
| **ABN/CAN** |  |
| **Directors/Principals** |  |
| **Contact Person** |  |
| **Phone** |  |
| **Email** |  |
| **Name of Proposed Tenant (If Different from Applicant)** |  |

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| Proposal Concept (25%) |
| * 1. **Define your brand – how will it be incorporated into the Chalet, Belgravia Outdoor Education and the National Park. Include signage, menu offer and internal fit out? In doing so please elaborate on the brand identity, who it is aimed at and what its ambitions are.**
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| * 1. **How will you showcase local products and suppliers?**
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| * 1. **How will your proposal support local employment?**
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| * 1. **State your proposed sub-lease term and starting rent, providing reasons to justify why you are requesting these terms.**
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| Business Management & Viability (50% ) |
| * 1. **What is the total value of investment required for development and fit-out of your proposed concept, including:**

**Value of your financial contribution to the development and fit-out?** |
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| * 1. **Demonstrate your experience and credentials in setting up and managing a similar business.**
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| * 1. **Identify any relationships or partnerships you will create to implement your vision.**
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| * 1. **Will / how will the business grow over the lease term?**
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| * 1. **What type of business entity will you set up to operate the business? (e.g. sole trader, partnership, company)**
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| * 1. **How do you see your proposal working alongside outdoor education and accommodation operations?**
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| * 1. **How do you see your proposal working with other Belgravia Group Companies?**
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| Visitor Experience (25%) |
| * 1. **Clearly define the proposed visitor experience(s) you will create.**
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| * 1. **Outline how the proposed experience(s) will attract and engage visitors and add to their experience of visiting Mount Buffalo Chalet and the National Park.**
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| * 1. **What non-food retail might you offer?**
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| * 1. **What are your target markets?**
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| * 1. **How will your proposal cater for visitors of all abilities?**
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**Financial Information Checklist**

Applicants are required to demonstrate that they have the financial capacity to provide over the term of the contract all requirements specified in this EOI. Accordingly, Applicants are required to provide the following information. If the answer to any of the following questions is “yes”, provide an explanation.

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| a) Is the Applicant solvent and able to meet its debts as and when they fall due in the normal course of business? If No, please provide further details. | Yes | No |
| *Further Information:*  |
| b) Are there any significant events, matters or circumstances which have arisen since the end of the last financial year which may significantly affect the operations of the Applicant? |  |
| *Further Information:*  |
| c) Are there any payments, disputes, court actions, collection, commercial defaults either recent (within the past 24 months) or which are imminent regarding the Applicant? |  |
| *Further Information:*  |
| d) Are there any proceedings, either actual or threatened against the Applicant, its parent or associated entities or any director of the Applicant, its parent or associated entities or have there been any such proceedings within the past five years? If so, what (if any) remedial action has been taken in respect of such proceedings? |  |
| *Further Information:*  |
| e) Are there any bankruptcy actions against a director of the Applicant, its apparent or associated entities, or has there been within the past five years? |  |
| *Further Information:*  |
| f) Are there any de-registration actions against the Applicant, its parent, or associated entities on foot, or have there been any within the past five years? |  |
| *Further Information:*  |
| g) Are there any insolvency proceedings, actual or threatened (including voluntary administration, application to wind up, or other like action) against the Applicant, its parent or associated entities on foot, or have there been any within the past five years? |  |
| *Further Information:*  |
| h) Is the Applicant, its parent, or associated entities currently in default of any agreement, contract, order or award that would or would be likely to adversely affect the financial capacity of the Applicant to provide the Services contemplated by this EOI? |  |
| *Further Information:*  |
| i) Are there any other factors which could adversely impact on the financial ability of the Applicant to successfully perform the obligations contemplated by this EOI? |  |
| *Further Information:*  |
| j) Are there any significant events, matters or circumstances which have arisen since the end of the last financial year which may significantly affect the operations of the Applicant? |  |
| *Further Information:*  |
| k) If you responded “yes” to any of the items from b) to j), please provide further details: |  |
| *Further Information:*  |
| l) The Applicant agrees to provide to Belgravia Outdoor Education upon request all such information as Belgravia Outdoor Education reasonably requires (which may include audited financial statements for the last three financial years and certified copies of cashflow and profit and loss statements) to satisfy itself that Applicants are financially viable and have the financial capacity to deliver on their proposal. If No, please provide further details. |  |
| *Further Information:*  |